



# A FUTURE OF PROMISE

Third Quarterly Report  
March 31, 2017



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# COMPANY INFORMATION

## BOARD OF DIRECTORS

Muhammad Yunus Tabba – Chairman	Mariam Tabba Khan
Muhammad Ali Tabba	Zulekha Tabba Maskatiya
Muhammad Sohail Tabba	Muhammad Abid Ganatra
Jawed Yunus Tabba	Tariq Iqbal Khan

## MANAGEMENT TEAM

Chief Executive	Muhammad Ali Tabba
Executive Directors	Noman Hasan Muhammad Faisal (Chief Strategy, Finance & Investment Officer)
Chief Operating Officer	Amin Ganny
Company Secretary	Irfan Chawala

## BOARD COMMITTEES

Audit Committee	Human Resource and Remuneration Committee
Tariq Iqbal Khan – Chairman Muhammad Sohail Tabba Jawed Yunus Tabba Mariam Tabba Khan Zulekha Tabba Maskatiya Muhammad Abid Ganatra	Mariam Tabba Khan – Chairperson Muhammad Ali Tabba Muhammad Sohail Tabba Jawed Yunus Tabba Zulekha Tabba Maskatiya
Budget Committee	Shares Transfer Committee
Muhammad Sohail Tabba – Chairman Muhammad Ali Tabba Jawed Yunus Tabba Muhammad Abid Ganatra	Jawed Yunus Tabba – Chairman Mariam Tabba Khan Muhammad Abid Ganatra

## BANKERS

Allied Bank Limited	Industrial and Commercial Bank of China Limited
Askari Bank Limited	MCB Bank Limited
Bank Alfalah Limited	MCB Islamic Bank Limited
Bank AL-Habib Limited	Meezan Bank Limited
Citibank N.A.	National Bank of Pakistan
Dubai Islamic Bank Pakistan Limited	NIB Bank Limited
Habib Bank Limited	Standard Chartered Bank (Pakistan) Limited
Habib Metropolitan Bank Limited	United Bank Limited

## AUDITORS

External Auditors	Cost Auditors
M/s, A.F. Ferguson & Co., Chartered Accountants A member firm of the PwC network	KPMG Taseer Hadi and Co. Chartered Accountants

## REGISTERED OFFICE

Main Indus Highway, Pezu, District Lakki Marwat,  
Khyber Pakhtunkhwa, Pakistan

## HEAD OFFICE

6-A, Muhammad Ali Housing Society,  
A.Aziz Hashim Tabba Street,  
Karachi – 75350  
UAN: (021) 111-786-555  
Website: [www.lucky-cement.com](http://www.lucky-cement.com)  
Email: [info@lucky-cement.com](mailto:info@lucky-cement.com)

## PRODUCTION FACILITIES

1. Main Indus Highway, Pezu, District Lakki Marwat, Khyber Pakhtunkhwa, Pakistan
2. 58 Kilometers on Main Super Highway, Gadap Town, Karachi, Pakistan

## SHARE REGISTRAR/TRANSFER AGENT

Central Depository Company of Pakistan Limited  
CDC House, 99-B, Block-B, S.M.C.H.S  
Main Shahra-e-Faisal, Karachi, Pakistan  
(Toll Free): 0800 23275



# Directors' Report

The Directors of your Company have the pleasure in presenting to you the financial results of your Company which include both, stand-alone and consolidated unaudited financial statements for the nine months ended 31st March 2017.

## Overview:

Cement industry in Pakistan grew by 6.9% to 30.30 million tons during the nine months ended 31st March 2017 compared to 28.35 million tons during the same period last year. While local sales volume registered a growth of 10.9% to 26.55 million tons during the nine months period compared to 23.94 million tons during the same period last year; export sales volume registered a decline of 14.8% to 3.75 million tons during the current nine months compared to 4.41 million tons during the same period last year.

Your Company achieved an overall growth of 8.4% to 5.53 million tons during the nine months ended compared to 5.11 million tons sold in the same period last year. While local sales volume of your Company registered a growth of 18.6% to 4.60 million tons during the current nine months compared to 3.88 million tons during the same period last year; export sales volume declined by 23.9% to 0.93 million tons during the current nine months compared to 1.23 million tons during the same period last year.

The EPS for the current nine months was recorded at PKR 32.23 which is 8.4% higher than the same period last year's EPS of PKR 29.73.

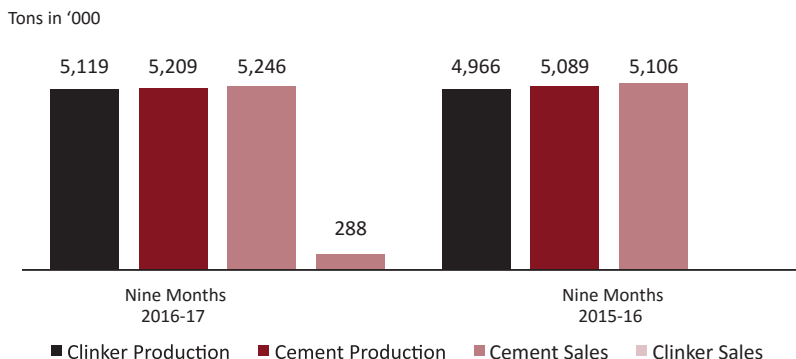
## Business Performance

### (a) Production & Sales Volume Performance

The production and sales statistics of your Company for the nine months ended 2016-17 compared to the same period last year are as follows:

Particulars	Nine Months 2016-17	Nine Months 2015-16	Growth/ (Decline) %
	Tons in '000'		
Clinker Production	5,119	4,966	3.1%
Cement Production	5,209	5,089	2.4%
Cement Sales	5,246	5,106	2.7%
Clinker Sales	288	-	100%

The production and sales volume data is graphically presented as under:



A comparison of the dispatches of the industry and your Company for the nine months ended 2016-17 with the same period last year is presented below:

Particulars	Nine Months 2016-17 (Tons in '000')	Nine Months 2015-16	Growth / (Decline) %	
<b>Cement Industry</b>				
<u>Local Sales</u>	<b>26,551</b>	<b>23,941</b>	<b>2,610</b>	<b>10.9%</b>
<u>Export Sales</u>				
- Bagged	3,590	4,322	(732)	(16.9%)
- Loose	163	85	78	91.8%
<b>Total Exports</b>	<b>3,753</b>	<b>4,407</b>	<b>(654)</b>	<b>(14.8%)</b>
<b>Grand Total</b>	<b>30,304</b>	<b>28,348</b>	<b>1,956</b>	<b>6.9%</b>
<b>Lucky Cement</b>				
<u>Local Sales</u>				
- Cement	4,311	3,878	433	11.2%
- Clinker	288	-	288	100%
<b>Total Local Sales</b>	<b>4,599</b>	<b>3,878</b>	<b>721</b>	<b>18.6%</b>
<u>Export Sales</u>				
- Bagged	772	1,143	(371)	(32.5%)
- Loose	163	85	78	91.8%
<b>Total Exports</b>	<b>935</b>	<b>1,228</b>	<b>(293)</b>	<b>(23.9%)</b>
<b>Grand Total</b>	<b>5,534</b>	<b>5,106</b>	<b>428</b>	<b>8.4%</b>

Market Share	Nine Months 2016-17	Nine Months 2015-16	Growth / (Decline)%
<u>Local Sales</u>	<b>17.3%</b>	<b>16.2%</b>	<b>6.8%</b>
<u>Export Sales</u>			
- Bagged	21.5%	26.5%	(18.9%)
- Loose	100.0%	100.0%	0.0%
<b>Total Export</b>	<b>24.9%</b>	<b>27.9%</b>	<b>(10.8%)</b>
<b>Grand Total</b>	<b>18.3%</b>	<b>18.0%</b>	<b>1.7%</b>

Industry Source: APCMA website

## b. Financial Performance

The financial performance of your Company for nine months ended 2016-17 compared to the same period last year is presented below:

Numbers in PKR million except EPS

Particulars	Nine Months 2016-17	Nine Months 2015-16	% Change
Gross Revenue	47,291	41,260	14.6%
Net Revenue	35,241	33,432	5.4%
GP	16,951	15,838	7.0%
OP	14,793	13,523	9.4%
EBITDA	16,755	15,429	8.6%
NP	10,422	9,614	8.4%
EPS	32.23/Share	29.73/ Share	8.4%

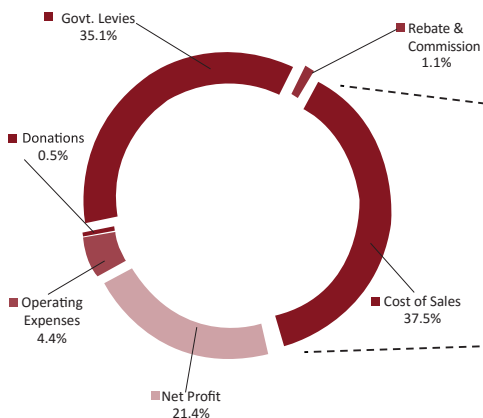
### Revenue

During the nine months 2016-17 under review, your Company achieved an overall net sales revenue growth of 5.4% compared to same period last year. This was mainly attributable to increase in sales volumes.

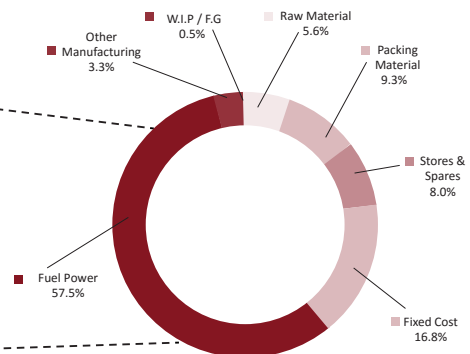
### Cost of Sales

During the period under review, per ton cost of sales of your Company decreased by 4.0% compared to same period last year. The decrease was mainly attributable to positive impact of WHR Kiln at Pezu and improved capacity utilization.

**Distribution of Gross Revenue**



**Distribution of Cost of Sales**



## **Gross Profit**

Your Company was able to improve its gross profit margin to 48.1% for the nine months period of 2016-17 under review compared to 47.4% reported during the same period last year.

## **Net Profit**

Your Company achieved profit before tax of PKR 14,668.8 million during the current nine months under review compared to PKR 13,395.1 million reported during the same period last year. Similarly, after tax profit of PKR 10,421.8 million was achieved during the nine months under review compared to PKR 9,614.2 million reported during the same period last year.

## **Earnings per share**

The earnings per share of your Company for the nine months ended 31st March 2017 was PKR 32.23 compared to PKR 29.73 reported during the same period last year.

## **Projects – New and Ongoing**

### **Brownfield Expansion (Installation of additional Line of 1.25 million tons per annum) at Karachi Plant**

The construction work at project site is in full swing to achieve commercial operations date of December 2017.

### **Fully integrated green field Cement Plant in Punjab Province of Pakistan – 2.3 million tons per annum**

Your Company is still in the process of seeking approvals and necessary authorizations from the Government of Punjab for commencement of this project.

### **10 MW WHR at PEZU Plant - Kiln**

The plant was successfully commissioned and started operations in January 2017.

### **Investment in automotive Manufacturing plant under license from KIA Motors Corporation**

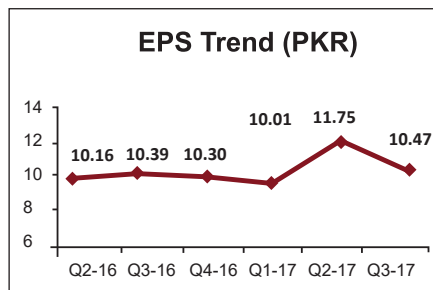
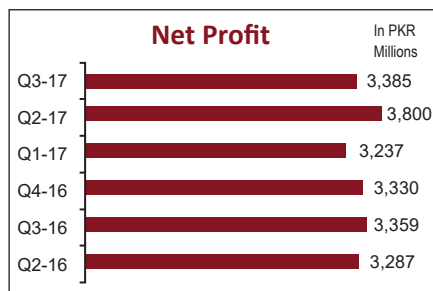
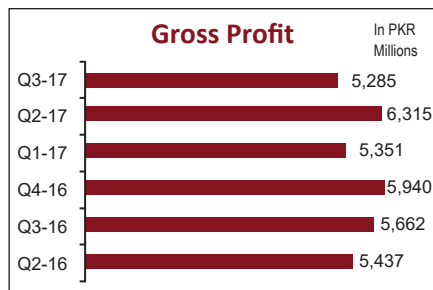
The project company [Kia Lucky Motors Pakistan Limited] has entered into the Technical Collaboration Agreement with Kia Motors Corporation. Application has been submitted to the Board of Investment (BOI) as a new entrant under Category "A" (Greenfield Investment) which is expected to be approved by the end of April 2017.

## **Investments**

### **Investment in 1 x 660 MW, supercritical, coal based power project**

Your Company has executed EPC contract and finalized draft of the Power Purchase Agreement and Implementation Agreement and also received intimation for coal allocation from Sindh Engro Coal Mining Company (SECMC). The target to achieve financial close is September 2017 and Commercial Operation Date by December 2020.

The consolidated unaudited financial statements of the Company for the nine months ended 31st March 2017, include the net assets of LEPCL which is 100% indirectly owned subsidiary of the Company.





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## **Brown field expansion in Cement Grinding unit in Republic of Iraq – 0.871 million tons per annum**

First 50% of the capacity expansion [0.4355 million tons] in Iraq grinding unit is expected to come online by August 2017 whereas the remaining 50% of the capacity expansion [0.4355 million tons] is expected to come online by October 2017

## **Corporate Social Responsibility**

Your Company is fully committed in value creation for the society it operates in. During the third financial quarter under review, your Company extended a number of scholarships to students from various leading universities in Pakistan. With an emphasis on empowering women in the country, Lucky Cement continued its support for the two leading Government girls' schools in Karachi in collaboration with Zindagi Trust. With this support, your Company intends to transform these government girls' schools into model educational campuses for the country. Additionally, your Company also donated generously for the efficient maintenance of the Hub School.

Ensuing its commitment of supporting quality health care projects in the country, your Company continued to extend its support to Aziz Tabba Foundation, which is one of the most prominent philanthropic institutions in Pakistan. Support was provided for the running of its two premium health care institutes in the country, namely Tabba Heart Institute and Tabba Kidney Institute. Furthermore, Lucky Cement also extended its support for the treatment of blind children through Pakistan Welfare Association of the Blind.

## **Outlook**

Your Company remains optimistic about its domestic sales volumetric growth for the current financial year. Domestic sales are anticipated to maintain the current upward momentum during the last quarter as well, as witnessed during the nine months under review on the back of private and public sector construction projects as well as mega infrastructure development projects under the China–Pakistan Economic Corridor (CPEC) initiative. Your Company's strong and debt-free financial position and free cash flow generating ability would continue to support investments in projects and avenues which can bring in further operational efficiencies and enhance shareholders' value.


## **Acknowledgement**

Your directors take this opportunity to express their deep sense of gratitude for all the stakeholders for their encouragement and support.

We would like to place on record our sincere appreciation for the commitment, dedication and hard work put in by every member of the Lucky family.

And also our shareholders, who have always shown their confidence and faith in the Company.

On behalf of the Board



**MUHAMMAD ALI TABBA**  
Chief Executive / Director  
Karachi: April 22, 2017

# Unconsolidated Condensed Interim Balance Sheet

As at March 31, 2017

	Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016
(PKR in '000')			
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Property, plant and equipment	5	35,685,775	33,887,375
Intangible assets		90,923	126,549
		<b>35,776,698</b>	<b>34,013,924</b>
Long-term investments	6	12,625,020	12,422,020
Long-term loans and advances		89,331	75,570
Long-term deposits		3,175	3,175
		<b>48,494,224</b>	<b>46,514,689</b>
<b>CURRENT ASSETS</b>			
Stores and spares		6,973,851	5,993,969
Stock-in-trade		1,712,059	1,588,469
Trade debts		1,571,384	2,181,788
Loans and advances		440,758	447,049
Trade deposits and short term prepayments		63,104	52,038
Accrued profit		114,061	125,984
Other receivables	7	1,039,666	1,274,026
Tax refunds due from the Government	8	538,812	538,812
Short term investments		-	400,000
Cash and bank balances		33,964,307	26,805,582
		<b>46,418,002</b>	<b>39,407,717</b>
<b>TOTAL ASSETS</b>		<b>94,912,226</b>	<b>85,922,406</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorized capital		5,000,000	5,000,000
Share Capital		3,233,750	3,233,750
Reserves		73,277,178	66,089,088
		<b>76,510,928</b>	<b>69,322,838</b>
<b>NON-CURRENT LIABILITIES</b>			
Long-term deposits		75,526	70,666
Deferred liabilities	9	7,516,656	6,898,078
		<b>7,592,182</b>	<b>6,968,744</b>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		9,501,752	8,563,850
Taxation - net		1,307,364	1,066,974
		<b>10,809,116</b>	<b>9,630,824</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	10		
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>94,912,226</b>	<b>85,922,406</b>

The annexed notes from 1 to 16 form an integral part of these unconsolidated condensed interim financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

# Unconsolidated Condensed Interim Profit and Loss Account

For the 3rd quarter and nine months ended March 31, 2017 (Un-audited)

	Note	Nine Months Ended		Quarter Ended	
		March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
		(PKR in'000')		(PKR in'000')	
<b>Gross sales</b>	11	<b>47,291,416</b>	41,259,823	<b>16,048,908</b>	14,562,492
Less: Sales tax and excise duty		<b>11,523,809</b>	7,319,095	<b>4,063,627</b>	2,746,332
Rebates and commission		<b>526,476</b>	509,164	<b>185,824</b>	193,025
		<b>12,050,285</b>	7,828,259	<b>4,249,451</b>	2,939,357
<b>Net sales</b>		<b>35,241,131</b>	33,431,564	<b>11,799,457</b>	11,623,135
<b>Cost of sales</b>		<b>(18,289,927)</b>	(17,593,771)	<b>(6,514,414)</b>	(5,960,882)
<b>Gross profit</b>		<b>16,951,204</b>	15,837,793	<b>5,285,043</b>	5,662,253
Distribution cost		<b>(1,399,721)</b>	(1,487,564)	<b>(361,763)</b>	(456,881)
Administrative expenses		<b>(758,517)</b>	(827,365)	<b>(251,366)</b>	(247,969)
Finance costs - bank charges		<b>(9,274)</b>	(8,644)	<b>(2,370)</b>	(3,037)
Other charges		<b>(1,575,331)</b>	(1,136,913)	<b>(418,762)</b>	(417,867)
Other income	12	<b>1,460,442</b>	1,017,819	<b>511,585</b>	356,643
<b>Profit before taxation</b>		<b>14,668,803</b>	13,395,126	<b>4,762,367</b>	4,893,142
Taxation					
-current		<b>(3,770,955)</b>	(3,324,517)	<b>(997,381)</b>	(1,289,455)
-deferred		<b>(476,008)</b>	(456,403)	<b>(380,562)</b>	(244,420)
		<b>(4,246,963)</b>	(3,780,920)	<b>(1,377,943)</b>	(1,533,875)
<b>Profit after taxation</b>		<b>10,421,840</b>	9,614,206	<b>3,384,424</b>	3,359,267
Other comprehensive income for the period		-	-	-	-
<b>Total comprehensive income for the period</b>		<b>10,421,840</b>	9,614,206	<b>3,384,424</b>	3,359,267
			(PKR)		(PKR)
<b>Earnings per share - basic and diluted</b>		<b>32.23</b>	29.73	<b>10.47</b>	10.39

The annexed notes from 1 to 16 form an integral part of these unconsolidated condensed interim financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

# Unconsolidated Condensed Interim Cash Flow Statement

For the nine months ended March 31, 2017 (Un-audited)

	Note	March 31, 2017	March 31, 2016
		(PKR in'000')	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash generated from operations	13	17,471,996	15,437,855
Finance costs - bank charges paid		(9,274)	(8,644)
Income tax paid		(3,530,567)	(3,018,720)
Gratuity paid		(47,542)	(64,827)
		(3,587,383)	(3,104,052)
Long-term loans and advances		(13,761)	3,205
Long-term deposits		4,860	1,870
<b>Net cash generated from operating activities</b>		<b>13,875,712</b>	<b>12,350,739</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Fixed capital expenditure		(3,736,025)	(1,214,689)
Long Term investment		(203,000)	(1,312,000)
Proceeds from sale of short-term investments		396,626	-
Short term investment		-	(365,078)
Sale proceeds on disposal of property, plant and equipment		42,121	38,926
<b>Net cash (used in) investing activities</b>		<b>(3,500,278)</b>	<b>(2,852,841)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Dividends paid		(3,216,709)	(2,888,247)
<b>Net cash (used in) financing activities</b>		<b>(3,216,709)</b>	<b>(2,888,247)</b>
Net increase in cash and cash equivalents		7,158,725	6,609,651
Cash and cash equivalents at the beginning of the period		26,805,582	16,444,622
Cash and cash equivalents at the end of the period		<b>33,964,307</b>	<b>23,054,273</b>

The annexed notes from 1 to 16 form an integral part of these unconsolidated condensed interim financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

# Unconsolidated Condensed Interim Statement of Changes in Equity

For the nine months ended March 31, 2017 (Un-audited)

	Issued, subscribed and paid up capital	Capital reserve	Revenue reserves		Total reserves	Total equity
		Share premium	General reserve	Unappropriated Profit		
------(PKR in '000')-----						
Balance as at July 01, 2015	3,233,750	7,343,422	36,304,636	12,376,962	56,025,020	59,258,770
Transfer to general reserve	-	-	9,466,587	(9,466,587)	-	-
Final dividend at the rate of PKR 9/- per share for the year ended June 30, 2015	-	-	-	(2,910,375)	(2,910,375)	(2,910,375)
Total comprehensive income for the period ended March 31, 2016	-	-	-	9,614,206	9,614,206	9,614,206
Balance as at March 31, 2016	<u>3,233,750</u>	<u>7,343,422</u>	<u>45,771,223</u>	<u>9,614,206</u>	<u>62,728,851</u>	<u>65,962,601</u>
Balance as at July 01, 2016	3,233,750	7,343,422	45,771,223	12,974,443	66,089,088	69,322,838
Transfer to general reserve	-	-	9,740,693	(9,740,693)	-	-
Final dividend at the rate of PKR 10/- per share for the year ended June 30, 2016	-	-	-	(3,233,750)	(3,233,750)	(3,233,750)
Total comprehensive income for the period ended March 31, 2017	-	-	-	10,421,840	10,421,840	10,421,840
<b>Balance As at March 31, 2017</b>	<u><b>3,233,750</b></u>	<u><b>7,343,422</b></u>	<u><b>55,511,916</b></u>	<u><b>10,421,840</b></u>	<u><b>73,277,178</b></u>	<u><b>76,510,928</b></u>

The annexed notes from 1 to 16 form an integral part of these unconsolidated condensed interim financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

# Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017 (Un-audited)

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## 1 THE COMPANY AND ITS OPERATION

- 1.1** Lucky Cement Limited (the Company) was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance). The shares of the Company are quoted on Pakistan Stock Exchange. The Company has also issued Global Depository Receipts (GDRs) which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Company is manufacturing and marketing of cement. The registered office of the Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa. The Company has production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh.
- 1.2** These unconsolidated condensed interim financial statements are the separate financial statements of the Company in which investments in subsidiaries have been accounted for at cost less accumulated impairment losses, if any.

## 2 STATEMENT OF COMPLIANCE

- 2.1** These unconsolidated condensed interim financial statements of the Company for the nine months ended March 31, 2017 have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting which comprise of the International Accounting Standard 34, 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In cases where the requirements differ, the provisions of or directives issued under the Ordinance shall prevail.
- 2.2** These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with Company's annual audited financial statements for the year ended June 30, 2016.

## 3 SIGNIFICANT ACCOUNTING POLICIES

- 3.1** The accounting policies and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the annual audited financial statements for the year ended June 30, 2016.

### **3.2 Change in accounting standards, interpretations and amendments to published approved accounting standards**

#### **(a) Amendments to published approved accounting standard which are effective**

There are certain amendments to approved accounting standards which are mandatory for the Company's annual accounting period which began on July 1, 2016. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in these unconsolidated condensed interim financial statements.

#### **(b) Standards, interpretations and amendments to published approved that are not yet effective**

There are certain new standards and amendments to the approved accounting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2017. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements. Further, the new standards are yet to be adopted by the Securities and Exchange Commission of Pakistan.

## Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017

### 4 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANGEMENT

The preparation of interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, the management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these unconsolidated condensed interim financial statements.

Judgements and estimates made by the management in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the Company's annual financial statements for the year ended June 30, 2016.

The Company's financial risk management objectives and policies are consistent with those disclosed in the Company's annual financial statements for the year ended June 30, 2016.

### 5 PROPERTY, PLANT AND EQUIPMENT

5.1 The following is the movement in property, plant and equipment during the period/year:

		<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
	<b>Note</b>	<b>(PKR in '000')</b>	
Opening balance of operating fixed assets (WDV)		<b>33,261,489</b>	33,734,793
Add: Additions during the period/year	5.2	<b>2,253,724</b>	2,085,894
		<b>35,515,213</b>	35,820,687
Less: Disposals during the period/year (WDV)		<b>11,601</b>	14,129
Depreciation charge for the period/year		<b>1,921,586</b>	2,545,069
Closing balance of operating fixed assets (WDV)		<b>33,582,026</b>	33,261,489
Add: Capital work-in-progress	5.3	<b>2,103,749</b>	625,886
		<b>35,685,775</b>	33,887,375

5.2 The following additions and deletions were made during the period in operating fixed assets:

	<b>Additions</b> <b>(Cost)</b>	<b>Deletions</b> <b>(Cost)</b>
	<b>(PKR in '000')</b>	
<b>Operating fixed assets</b>		
Buildings on leasehold land	<b>72,666</b>	-
Buildings on freehold land	<b>237,597</b>	-
Plant and machinery	<b>260,449</b>	-
Generators	<b>1,441,409</b>	<b>19,762</b>
Vehicles	<b>192,577</b>	<b>30,743</b>
Furniture and fixtures	<b>10,648</b>	-
Office equipments	<b>16,852</b>	<b>77</b>
Computer and Accessories	<b>13,159</b>	<b>1,334</b>
Other assets (Laboratory equipment, etc.)	<b>8,367</b>	<b>404</b>
	<b>2,253,724</b>	<b>52,320</b>

## Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017

**5.3** The following is the movement in capital work-in-progress during the period/year:

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
	<b>(PKR in '000')</b>	
Opening balance	<b>625,886</b>	1,284,026
Add: Additions during the period/year	<b>3,704,304</b>	1,367,951
	<b>4,330,190</b>	2,651,977
Less: Transferred to operating fixed assets	<b>2,226,441</b>	2,026,091
Closing balance	<b>2,103,749</b>	625,886

### **6 LONG-TERM INVESTMENTS - at cost**

	<b>Note</b>	<b>(PKR in '000')</b>	
Lucky Holdings Limited	6.1	<b>5,619,000</b>	5,619,000
LCL Investment Holdings Limited	6.2	<b>4,580,500</b>	4,580,500
LCL Holdings Limited	6.3	<b>1,761,155</b>	1,611,155
Yunus Energy Limited	6.4	<b>611,365</b>	611,365
Kia Lucky Motors Pakistan Limited	6.5	<b>53,000</b>	-
		<b>12,625,020</b>	12,422,020

**6.1** As of the balance sheet date, the Company owns 75 percent shares of Lucky Holdings Limited (LHL). LHL owns 74.40 percent shares of ICI Pakistan Limited as of the said date.

**6.2** Represents equity investment in LCL Investment Holdings Limited (LCLIHL), a wholly owned subsidiary of the Company, incorporated and domiciled in Mauritius. LCLIHL has entered into joint venture agreements for constructing a cement grinding unit in the Republic of Iraq and a fully integrated cement manufacturing unit in the Democratic Republic of Congo. LCLIHL holds 50 percent ownership interest in the aforesaid Joint Ventures.

**6.3** Represents equity investment in LCL Holdings Limited (LCLHL), a wholly owned subsidiary of the Company, incorporated in Pakistan. As of the balance sheet date, LCLHL owns 100 percent shares in Lucky Electric Power Company Limited.

**6.4** Represents equity investment in Yunus Energy Limited (YEL), a public unlisted company incorporated in Pakistan. As of the balance sheet date, the Company owns 20 percent shares of YEL.

**6.5** Represents equity investment in Kia Lucky Motors Pakistan Limited (KLM), a public unlisted company incorporated in Pakistan.

### **7 OTHER RECEIVABLES**

The balance includes receivable from Hyderabad Electric Supply Company (HESCO) which are overdue but not impaired and mainly pertaining to electricity supplied from February 2015 to January 2016. The Company has filed a suit for injunction in the High Court of Sindh against HESCO for non-payment of its dues; which is currently pending adjudication.

Further, Company has filed an appeal in the Supreme Court of Pakistan against NEPRA, challenging the order dated September 2, 2015, passed by the Sindh High Court with regards to NEPRA's decision to revise tariff vide its impugned determination dated January 9, 2013.

The Company had suspended its supply of electricity to HESCO with effect from January 9, 2016 in accordance with the terms of the Power Purchase Agreement executed between HESCO and the Company.



## Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017

During the period, the Company has resumed its supply of electricity to HESCO with effect from March 8, 2017 and has received an amount of PKR. 317 million against the receivable as per interim settlement agreement signed between Company and HESCO, till court's decision.

The management is confident on the advise of its legal adviser that the ultimate outcome of the case would be in its favor, therefore no provision for the above receivable has been made in these unconsolidated condensed interim financial statements.

### 8 TAX REFUNDS DUE FROM THE GOVERNMENT

There is no significant change in the status of the case as reported in note 16 to the Company's annual audited financial statements for the year ended June 30, 2016.

		(Un-audited) March 31, 2017	(Audited) June 30, 2016
	Note	(PKR in'000')	
<b>9 DEFERRED LIABILITIES</b>			
Staff gratuity		1,269,782	1,127,211
Deferred tax liability	9.1	6,246,874	5,770,867
		<u>7,516,656</u>	<u>6,898,078</u>

#### 9.1 DEFERRED TAX LIABILITY

This comprises of the following:

Deferred tax liability

- Difference in tax and accounting

Deferred tax assets

- Provisions

6,684,096	6,144,492
(437,222)	(373,625)
<u>6,246,874</u>	<u>5,770,867</u>

### 10 CONTINGENCIES AND COMMITMENTS

**10.1** There are no major changes in the status of contingencies as reported in the annual audited financial statements of the Company for the year ended June 30, 2016, except as disclosed in note 9.2.

		(Un-audited) March 31, 2017	(Audited) June 30, 2016
		(PKR in'000')	
<b>10.2</b>	Plant and machinery under letters of credit	2,720,832	1,070,867
	Stores, spares and packing material under letters of credit	1,892,434	1,226,102
	Stand by letter of credit issued by the Company	110,000	110,000
	Bank guarantees issued on behalf of the Company	1,437,759	1,127,557
	Post dated cheques	37,255	13,954

## Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017 (Un-audited)

	Note	For the nine months ended	
		March 31, 2017	March 31, 2016
		(PKR in '000')	
<b>11 GROSS SALES</b>			
Local		<b>42,458,092</b>	34,524,575
Export		<b>4,833,324</b>	6,735,248
		<b>47,291,416</b>	41,259,823
<b>12 OTHER INCOME</b>			
It mainly includes profit from bank deposits, short term investments and net income from supply of surplus electricity to HESCO.			
<b>13 CASH GENERATED FROM OPERATIONS</b>			
Profit before taxation		<b>14,668,803</b>	13,395,126
<b>Adjustments for non cash charges and other items</b>			
Depreciation	5.1	<b>1,921,586</b>	1,890,686
Amortization of intangible assets		<b>40,064</b>	18,382
Gain on disposal of fixed assets		<b>(30,519)</b>	(27,373)
Unrealized gain on investments		-	(34,922)
Provision for gratuity		<b>190,113</b>	186,040
Bank charges & loss on sale of short term investments		<b>12,648</b>	8,644
Profit before working capital changes		<b>16,802,695</b>	15,436,583
<b>(Increase) / decrease in current assets</b>		<b>(979,882)</b>	(578,429)
Stores and spares		<b>(123,590)</b>	(259,414)
Stock in trade		<b>610,404</b>	236,290
Trade debts		<b>6,291</b>	(104,086)
Loans and advances		<b>(11,066)</b>	(5,042)
Trade deposits and short term prepayments		<b>11,923</b>	(38,293)
Other receivables		<b>234,360</b>	(245,368)
		<b>(251,560)</b>	(994,342)
<b>Increase in current liabilities</b>			
Trade and other payables		<b>920,861</b>	995,614
Cash flows generated from operations		<b>17,471,996</b>	15,437,855

## Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017 (Un-audited)

### 14 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of subsidiary companies, associated undertakings, directors and key management personnel. Transactions with related parties during the period are as follows:

	<b>For the nine months ended</b>	
	<b>March 31, 2017</b>	March 31, 2016
	<b>(PKR in'000')</b>	
<b>Transactions with Subsidiary Companies</b>		
Reimbursement of expenses to Company	<b>4,566</b>	5,504
Investment	<b>203,000</b>	990,000
Sale of containers	-	2,500
Purchase of tax loss on account of Group Tax adjustment	<b>85,426</b>	302,674
Purchases	<b>3,415</b>	-
Sales	<b>46,396</b>	20,052
<b>Transactions with Directors</b>		
Sales	<b>516</b>	778
Meeting fee	<b>1,531</b>	1,199
Dividend Payments	<b>611,307</b>	546,721
<b>Transactions with Associated Undertakings</b>		
Sales	<b>342,717</b>	366,197
Reimbursement of expenses to Company	<b>1,518</b>	825
Reimbursement of expenses from Company	<b>509</b>	197
Donation	<b>150,000</b>	84,200
Services	<b>18,698</b>	19,166
Purchase of fixed assets	<b>35,100</b>	-
Sale of fixed assets	<b>11,700</b>	-
Investment	-	322,000
Dividend Payments	<b>402,053</b>	361,847
<b>Transactions with key management personnel</b>		
Dividend Payments	<b>20</b>	24
Salaries and benefits	<b>133,119</b>	131,871
Post employment benefits	<b>15,798</b>	29,338

## Notes to the Unconsolidated Condensed Interim Financial Statements

For the nine months ended March 31, 2017 (Un-audited)

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### 15 DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on April 22, 2017 by the Board of Directors of the Company.

### 16 GENERAL

**16.1** Certain prior period figures have been reclassified for the purpose of better presentation, however there are no major reclassifications to report.

**16.2** Figures have been rounded off to the nearest thousand of PKR, unless otherwise stated.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

## Condensed Interim Consolidated Balance Sheet

As at March 31, 2017

	Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016
(PKR in '000')			
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Property, plant and equipment	4	55,191,638	52,357,646
Intangible assets		7,450,187	7,022,261
		<b>62,641,825</b>	<b>59,379,907</b>
Long-term investments	5	11,040,151	10,654,528
Long-term loans and advances		481,095	433,207
Long-term deposits and prepayments		47,492	39,939
		<b>74,210,563</b>	<b>70,507,581</b>
<b>CURRENT ASSETS</b>			
Stores, spares and consumables		8,086,032	7,016,458
Stock-in-trade		8,081,182	6,905,826
Trade debts		3,996,806	3,821,855
Loans and advances		999,229	852,484
Trade deposits and short-term prepayments		572,700	485,469
Accrued mark-up on deposit accounts		125,481	126,286
Other receivables	6	2,475,910	2,098,339
Tax refunds due from the Government	7	538,812	538,812
Taxation - net		-	1,152,299
Short term investments		-	400,000
Cash and bank balances		35,469,542	28,448,471
		<b>60,345,694</b>	<b>51,846,299</b>
<b>TOTAL ASSETS</b>		<b>134,556,257</b>	<b>122,353,880</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Share capital		3,233,750	3,233,750
Reserves		79,372,530	70,337,188
Attributable to the owners of the Holding Company		82,606,280	73,570,938
Non-controlling interests		8,559,829	7,888,373
Total equity		<b>91,166,109</b>	<b>81,459,311</b>
<b>NON-CURRENT LIABILITIES</b>			
Long-term finances	8	8,451,612	8,741,955
Finance lease liability		12,125	-
Long-term deposits		75,526	70,666
Deferred liabilities	9	10,379,065	9,916,313
		<b>18,918,328</b>	<b>18,728,934</b>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		21,475,372	18,532,947
Taxation - net		137,292	-
Accrued mark-up		124,049	146,321
Short-term borrowings and running finance		2,206,546	1,937,184
Current portion of finance lease liability		5,690	-
Current portion of long-term finance	8	522,871	1,549,183
		<b>24,471,820</b>	<b>22,165,635</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	10		
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>134,556,257</b>	<b>122,353,880</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

## Condensed Interim Consolidated Profit and Loss Account

For the 3rd quarter and nine months ended March 31, 2017 (Un-audited)

	Note	Nine Months Ended		Quarter Ended	
		March 31, 2017 (PKR in'000')	March 31, 2016	March 31, 2017 (PKR in'000')	March 31, 2016
<b>Gross sales</b>	11	<b>82,425,546</b>	72,878,144	<b>28,548,300</b>	25,312,147
Less: Sales tax and excise duty		<b>13,525,363</b>	9,537,683	<b>4,760,378</b>	3,509,795
Rebates and commission		<b>3,234,518</b>	2,621,500	<b>1,178,691</b>	939,589
		<b>16,759,881</b>	12,159,183	<b>5,939,069</b>	4,449,384
Net sales		<b>65,665,665</b>	60,718,961	<b>22,609,231</b>	20,862,763
Cost of sales		<b>(43,183,155)</b>	(40,391,732)	<b>(15,287,224)</b>	(13,642,561)
<b>Gross profit</b>		<b>22,482,510</b>	20,327,229	<b>7,322,007</b>	7,220,202
Distribution costs		<b>(3,161,148)</b>	(2,842,546)	<b>(1,029,497)</b>	(918,878)
Administrative expenses		<b>(1,584,964)</b>	(1,518,837)	<b>(546,708)</b>	(474,562)
Finance costs		<b>(526,852)</b>	(657,544)	<b>(162,701)</b>	(188,739)
Other charges		<b>(1,834,002)</b>	(1,351,176)	<b>(510,628)</b>	(491,255)
Other income	12	<b>2,605,366</b>	1,985,925	<b>864,382</b>	700,993
<b>Profit before taxation</b>		<b>17,980,910</b>	15,943,051	<b>5,936,855</b>	5,847,761
Taxation		<b>(4,519,165)</b>	(3,899,151)	<b>(1,199,290)</b>	(1,514,594)
- current		<b>(406,036)</b>	(234,147)	<b>(422,027)</b>	(177,098)
- deferred		<b>(4,925,201)</b>	(4,133,298)	<b>(1,621,317)</b>	(1,691,692)
		<b>13,055,709</b>	11,809,753	<b>4,315,538</b>	4,156,069
<b>Profit after taxation</b>		<b>13,055,709</b>	11,809,753	<b>4,315,538</b>	4,156,069
<b>Attributable to:</b>					
Owners of the Holding Company		<b>12,052,781</b>	11,031,884	<b>3,930,038</b>	3,862,416
Non-controlling interests		<b>1,002,928</b>	777,869	<b>385,500</b>	293,653
		<b>13,055,709</b>	11,809,753	<b>4,315,538</b>	4,156,069
<b>Other comprehensive income for the period</b>					
Foreign exchange differences on translation of foreign operations		<b>852</b>	144,691	<b>14,191</b>	1,432
Items to be reclassified to profit or loss in subsequent periods:					
Loss on hedge during the period		-	(2,285)	-	-
Income tax relating to hedging reserve		-	731	-	-
		-	(1,554)	-	-
Adjustments for amounts transferred to initial carrying amounts of hedged item - capital work-in-progress		-	1,554	-	-
<b>Total comprehensive income for the period</b>		<b>13,056,561</b>	11,954,444	<b>4,329,729</b>	4,157,501
<b>Attributable to:</b>					
Owners of the Holding Company		<b>12,053,633</b>	11,176,575	<b>3,944,229</b>	3,863,848
Non-controlling interests		<b>1,002,928</b>	777,869	<b>385,500</b>	293,653
		<b>13,056,561</b>	11,954,444	<b>4,329,729</b>	4,157,501
			(PKR)		(PKR)
<b>Earnings per share - basic and diluted</b>		<b>37.27</b>	<b>34.11</b>	<b>12.15</b>	<b>11.94</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.

Muhammad Yunus Tabba  
Chairman / Director

Muhammad Ali Tabba  
Chief Executive

## Condensed Interim Consolidated Cash Flow Statement

For the nine months period ended March 31, 2017 (Un-audited)

	Note	March 31, 2017	March 31, 2016
(PKR in '000')			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Cash generated from operations</b>	13	21,962,395	19,404,779
Finance costs paid		(545,163)	(621,180)
Income tax paid		(3,348,435)	(3,110,507)
Gratuity paid		(119,669)	(134,908)
Long-term loans and advances		(4,013,267)	(3,866,595)
Long-term deposits		(435,817)	(1,014,816)
		97	442
<b>Net cash generated from operating activities</b>		<b>17,513,408</b>	<b>14,523,810</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Fixed capital expenditure		(6,414,973)	(5,995,646)
Long-term advance		-	(2,670)
Long term investments		(981,300)	(562,000)
Proceeds against issuance of share capital		30	-
Proceeds from sale of short term investments		396,626	-
Short term investments		-	(365,078)
Proceeds from sale of long term investments		283,095	21,414
Dividend from Associate		437,182	270,000
Sale proceeds on disposal of property, plant and equipment		50,347	47,545
<b>Net cash (used in) investing activities</b>		<b>(6,228,993)</b>	<b>(6,586,435)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long-term finance - net		(930,760)	1,040,973
Dividends paid		(3,601,945)	(2,588,711)
Short-term borrowings and running finance		269,362	(145,546)
<b>Net cash (used in) financing activities</b>		<b>(4,263,344)</b>	<b>(1,693,284)</b>
Net increase in cash and cash equivalents		7,021,071	6,244,091
Cash and cash equivalents at the beginning of the period		28,448,471	18,155,599
Cash and cash equivalents at the end of the period		<b>35,469,542</b>	<b>24,399,690</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

## Condensed Interim Consolidated Statement of Changes in Equity

For the nine months period ended March 31, 2017 (Un-audited)

	Issued, subscribed and paid up capital	Capital reserve	Revenue reserves			Total reserves	Non-controlling interests	Total equity
		Share premium	General reserves	Foreign currency translation reserve	Unappropriated Profit			
-----PKR in '000'-----								
Balance as at July 01, 2015	3,233,750	7,343,422	36,304,636	1,854	14,540,906	58,190,818	7,071,234	68,495,802
Transfer to general reserve	-	-	9,466,587	-	(9,466,587)	-	-	-
Final dividend at the rate of PKR.9/- per share for the year ended June 30, 2015	-	-	-	-	(2,910,375)	(2,910,375)	-	(2,910,375)
Dividends paid to non-controlling interests of ICI	-	-	-	-	-	-	(303,722)	(303,772)
Decrease in ownership interest in ICI	-	-	-	-	12,882	12,882	8,530	21,412
Profit after taxation	-	-	-	-	11,031,884	11,031,884	777,869	11,809,753
Other comprehensive income	-	-	-	144,691	-	144,691	-	144,691
Total comprehensive income for the nine months period ended March 31, 2016	-	-	-	144,691	11,031,884	11,176,575	777,869	11,954,444
Balance as at March 31, 2016	<u>3,233,750</u>	<u>7,343,422</u>	<u>45,771,223</u>	<u>146,545</u>	<u>13,208,710</u>	<u>66,469,900</u>	<u>7,553,911</u>	<u>77,257,561</u>
Balance as at July 01, 2016	3,233,750	7,343,422	45,771,223	150,721	17,071,822	70,337,188	7,888,373	81,459,311
Transfer to general reserve	-	-	9,740,693	-	(9,740,693)	-	-	-
Final dividend at the rate of PKR 10/- per share for the year ended June 30, 2016	-	-	-	-	(3,233,750)	(3,233,750)	-	(3,233,750)
Dividends paid to non-controlling interests of ICI	-	-	-	-	-	-	(399,138)	(399,138)
Decrease in ownership interest in ICI	-	-	-	-	215,459	215,459	67,636	283,095
Non controlling interest at investment of KLM	-	-	-	-	-	-	30	30
Profit after taxation	-	-	-	-	12,052,781	12,052,781	1,002,928	13,055,709
Other comprehensive income	-	-	-	852	-	852	-	852
Total comprehensive income for the nine months period ended March 31, 2017	-	-	-	852	12,052,781	12,053,633	1,002,928	13,056,561
<b>Balance as at March 31, 2017</b>	<b><u>3,233,750</u></b>	<b><u>7,343,422</u></b>	<b><u>55,511,916</u></b>	<b><u>151,573</u></b>	<b><u>16,365,619</u></b>	<b><u>79,372,530</u></b>	<b><u>8,559,829</u></b>	<b><u>91,166,109</u></b>

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive



# Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017 (Un-audited)

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## 1 THE GROUP AND ITS OPERATIONS

The Group consists of Lucky Cement Limited ("the Holding Company") and its subsidiary companies LCL Investment Holdings Limited, Lucky Holdings Limited, ICI Pakistan Limited, ICI Pakistan PowerGen Limited, LCL Holdings Limited, Lucky Electric Power Company Limited, Cirin Pharmaceuticals (Private) Limited, Kia Lucky Motors Pakistan Limited. Brief profiles of the Holding Company and its subsidiary companies are as follows :

### 1.1 Lucky Cement Limited

The Holding Company was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance). The shares of the Holding Company are quoted on Pakistan Stock Exchange. The Holding Company has also issued Global Depository Receipts (GDRs) which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Holding Company is manufacturing and marketing of cement. The registered office of the Holding Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa. The Holding Company has two production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh.

### 1.2 LCL Investment Holdings Limited

The Holding Company has made an investment in LCL Investment Holdings Limited (LCLIHL), a wholly owned subsidiary of the Holding Company, incorporated and domiciled in Mauritius. LCLIHL has concluded a joint venture agreement with Al-Shumookh Construction Materials Trading FZE, United Arab Emirates, for establishing Lucky Al-Shumookh Holdings Limited, for constructing a cement grinding unit in the Republic of Iraq. LCLIHL holds 50 percent ownership interest in the aforementioned joint venture.

LCLIHL has also entered into a joint venture agreement with Rawsons Investments Limited (registered in Cayman Islands) for establishing LuckyRawji Holdings Limited for constructing a fully integrated cement manufacturing unit in the Democratic Republic of Congo. LCLIHL holds 50 percent ownership interest in the aforementioned joint venture.

### 1.3 Lucky Holdings Limited

Lucky Holdings Limited (LHL) was incorporated in Pakistan on September 6, 2012 as a public unlisted company limited by shares under the Companies Ordinance, 1984. The registered office of LHL is located at Syed Towers, University Road, Peshawar in the province of Khyber Pakhtunkhwa. As of the balance sheet date, LHL held 74.40% (2016: 74.70%) shares in ICI Pakistan Limited. The main source of earning is dividend and royalty income.

### 1.4 ICI Pakistan Limited

ICI Pakistan Limited (ICI) was incorporated in Pakistan and is listed on the Pakistan Stock Exchange. The Company is engaged in the manufacture of polyester staple fiber, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchandising of general chemicals. It also acts as an indenting agent and toll manufacturer. The registered office of ICI is situated at 5 West Wharf, Karachi.

### 1.5 ICI Pakistan PowerGen Limited

ICI Pakistan PowerGen Limited (ICI PowerGen) was incorporated in Pakistan as an unlisted public company and is a wholly owned subsidiary company of ICI. ICI PowerGen is engaged in generating, selling and supplying electricity to the ICI. The registered office of ICI PowerGen is situated at 5 West Wharf, Karachi.

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017 (Un-audited)

### 1.6 Cirin Pharmaceuticals Private Limited

Cirin Pharmaceuticals (Private) Limited (Cirin) is a wholly owned subsidiary company of ICI. Cirin is engaged in manufacturing and sale of pharmaceutical products. The registered office of Cirin is situated at Plot# 32/2A, Phase III, Industrial State, Hattar, Haripur, in the province of Khyber Pukhtunkhwa.

### 1.7 LCL Holdings Limited

LCL Holdings Limited (LCLHL) was incorporated in Pakistan as public unlisted company. LCLHL is a wholly owned subsidiary of the Holding Company. LCLHL has been incorporated with the objective to invest in the Coal Based Power project to be setup by Lucky Electric Power Company Limited (LEPCL). Its registered office is situated at 6-A, Muhammad Ali Society, A. Aziz Hashim Tabba Street, Karachi in the province of Sindh.

### 1.8 Lucky Electric Power Company Limited

Lucky Electric Power Company Limited (LEPCL) was incorporated in Pakistan as a public unlisted company. LEPCL is a wholly owned subsidiary of LCLHL. The operations of LEPCL have not yet started. LEPCL will invest in setting up a 660 MW coal based power project in Karachi. Its registered office is situated at 6-A, Muhammad Ali Society, A. Aziz Hashim Tabba Street, Karachi in the province of Sindh.

### 1.9 Kia Lucky Motors Pakistan Limited

Kia Lucky Motors Pakistan Limited (KLM) was incorporated in Pakistan as a public unlisted company. The principal line of business of the Company is to carry on the manufacturing, assembling, distribution, marketing, sale, after-sale service, import and export of all types of Kia motor vehicles, parts and accessories under license from Kia Motors Corporation.

## 2 STATEMENT OF COMPLIANCE

**2.1** These condensed interim consolidated financial statements of the Holding Company for the nine months period ended March 31, 2017 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 shall prevail.

**2.2** These condensed interim consolidated financial statements do not include all the information and disclosures required in the annual audited consolidated financial statements, and should be read in conjunction with Holding Company's annual audited consolidated financial statements for the year ended June 30, 2016.

## 3 SIGNIFICANT ACCOUNTING POLICIES

**3.1** The accounting policies and methods of computation adopted in the preparation of these condensed interim consolidated financial statements are consistent with those applied in the preparation of the annual audited consolidated financial statements for the year ended June 30, 2016.

### 3.2 Change in accounting standards, interpretations and amendments to published approved accounting standards

#### (a) Amendments to published approved accounting standards which are effective

There are certain amendments to approved accounting standards which are mandatory for the Company's annual accounting period began on or after July 1, 2016. However, such do not have any significant impact on the Company's financial reporting, therefore, have not been detailed in these consolidated condensed interim financial statements.

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

### (b) Standards and amendments to published approved accounting standards that are not yet

There are certain new standards and amendments to the approved accounting standards that are mandatory for the Company's annual periods beginning on or after July 1, 2017. However, the amendments do not have any significant impact on financial reporting of the Company, therefore, not disclosed in these consolidated condensed interim financial statements. Further, the new standards are yet to be adopted by the Securities Exchange Commission of Pakistan.

## 4 PROPERTY, PLANT AND EQUIPMENT

### 4.1 The following is the movement in property, plant and equipment during the period/year:

		(Un-audited) March 31, 2017	(Audited) June 30, 2016
	Note	(PKR in '000')	
Operating fixed assets (WDV) Opening balance		50,300,082	46,737,710
Add: Additions during the period/year	4.2	3,462,109	8,110,537
Acquisitions through business combination		230,502	-
		<u>53,992,693</u>	54,848,247
Less: Disposals during the period/year (WDV)		14,343	27,776
Depreciation charge for the period/year		3,650,164	4,520,389
Operating fixed assets (WDV) - closing balance		<u>50,328,186</u>	50,300,082
Add: Capital work-in-progress	4.3	4,863,452	2,057,564
		<u>55,191,638</u>	<u>52,357,646</u>

### 4.2 The following additions and deletions were made during the period in operating fixed assets:

	Additions (Cost)	Deletions (Cost)
	(PKR in '000')	
<b>Operating fixed assets</b>		
Leasehold land	33,210	-
Buildings on freehold land	239,216	-
Buildings on leasehold land	173,589	-
Plant and machinery	1,251,704	16,671
Generators	1,441,409	19,762
Vehicles	192,577	35,880
Furniture and fixtures	85,661	12,524
Office equipments	23,217	1,420
Computer & accessories	13,159	2,697
Other assets	8,367	404
	<u>3,462,109</u>	<u>89,358</u>

### 4.3 The following is the movement in capital work-in-progress during the period/year:

	(Un-audited) March 31, 2017	(Audited) June 30, 2016
	(PKR in '000')	
Opening balance	2,057,564	3,162,473
Add: Additions during the period/year	6,130,664	6,850,700
Acquisitions through business combination	305	-
	<u>8,188,533</u>	10,013,173
Less: Transferred to operating fixed assets	3,325,081	7,955,609
Closing balance	<u>4,863,452</u>	<u>2,057,564</u>

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

		(Un-audited) March 31, 2017	(Audited) June 30, 2016
		(PKR in'000')	
<b>5 LONG TERM INVESTMENT</b>	<b>Note</b>		
<b>Equity accounted investment</b>			
Joint ventures			
Lucky Al Shumookh Holdings Limited	5.1	2,622,553	2,042,256
LuckyRawji Holdings Limited	5.2	6,816,861	7,075,110
		<b>9,439,414</b>	<b>9,117,366</b>
<b>Associate</b>			
NutriCo Pakistan (Pvt) Limited	5.3	984,524	961,165
Yunus Energy Limited	5.4	613,713	573,497
		<b>1,598,237</b>	<b>1,534,662</b>
		<b>11,037,651</b>	<b>10,652,028</b>
<b>Unquoted</b>			
Equity security available-for-sale			
Arabian Sea Country Club Limited (250,000 ordinary shares of PKR. 10 each)		2,500	2,500
		<b>11,040,151</b>	<b>10,654,528</b>

### 5.1 Lucky Al Shumookh Holdings Limited

Investment at cost	1,912,283	1,912,283
Share of profit - opening balance	129,973	192,664
Share of profit during the period/year	736,935	811,919
Dividend received during the period/year	(157,182)	(991,501)
Foreign currency translation reserve	544	116,891
	<b>2,622,553</b>	<b>2,042,256</b>

Lucky Al Shumookh Holdings Limited (LASHL) is a joint venture between the Group and Al Shumookh Group. LASHL was incorporated as an offshore company with limited liability in Jebel Ali Free Zone, United Arab Emirates. The Group holds 50 percent ownership interest in LASHL.

The Group's interest in LASHL's assets and liabilities is as follows:

	(Un-audited) March 31, 2017	(Audited) June 30, 2016
(PKR in'000')		
Total assets	5,794,453	4,371,791
Total liabilities	(549,347)	(287,279)
Net assets (100%)	<b>5,245,106</b>	<b>4,084,512</b>
Group's share of net assets (50%)	<b>2,622,553</b>	<b>2,042,256</b>

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
	<b>(PKR in'000')</b>	

The Group's share in LASHL's profit and loss account is as follows:

Revenue	<b>5,275,295</b>	6,759,877
Net profit during the period/year (100%)	<b>1,473,870</b>	1,621,274
Group's share of net profit during the period/year (50%)	<b>736,935</b>	811,919

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
	<b>(PKR in'000')</b>	

### 5.2 LuckyRawji Holdings Limited

Investment at cost	<b>6,870,050</b>	6,870,050
Share of profit-opening balance	<b>205,060</b>	189
Share of (loss) for the period/year	<b>(258,875)</b>	(1,402)
Foreign currency translation reserve	<b>626</b>	206,273
	<b>6,816,861</b>	7,075,110

LuckyRawji Holdings Limited (LRHL) is a joint venture between the Group and Rawsons Investments Limited. LRHL was incorporated with limited liability under the laws of British Virgin Islands. The Group holds 50 percent ownership interest in LRHL.

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
	<b>(PKR in'000')</b>	

The Group's interest in LRHL's assets and liabilities is as follows:

Total assets	<b>30,545,551</b>	28,437,614
Total liabilities	<b>(16,911,829)</b>	(14,287,394)
Net assets (100%)	<b>13,633,722</b>	14,150,220
Group's share of net assets (50%)	<b>6,816,861</b>	7,075,110

The Group's share in LRHL's profit and loss account is as follows:

Revenue	<b>1,923,059</b>	-
Net loss during the period/year (100%)	<b>(517,750)</b>	(2,803)
Group's share of net (loss) (50%)	<b>(258,875)</b>	(1,402)

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
<b>(PKR in'000')</b>		
<b>5.3 NutriCo Pakistan (Pvt) Limited</b>		
Investment at cost	<b>960,000</b>	720,000
Investment made during the period/year	-	240,000
Share of profit opening balance	<b>1,165</b>	52,224
Share of profit for the period / year	<b>527,359</b>	407,316
Dividend received during the period / year	<b>(504,000)</b>	(458,375)
	<b>984,524</b>	961,165

The Group has a 40% interest in NutriCo Pakistan (Private) Limited (the associate), which is involved in marketing and distribution of infant milk and nutritional products.

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
<b>(PKR in'000')</b>		
<b>5.4 Yunus Energy Limited</b>		
Investment at cost	<b>611,365</b>	204,365
Investment made during the period/year	-	407,000
Share of loss opening balance	<b>(37,868)</b>	-
Share of profit/(loss) for the period / year	<b>40,216</b>	(37,868)
	<b>613,713</b>	573,497

The Group has a 20% interest in Yunus Energy Limited (the associate), which is involved in establishment and operation of a wind power plant and the supply of the electric power to national grid.

### 6 OTHER RECEIVABLE

The balance includes receivable from HESCO which are overdue but not impaired and mainly pertaining to electricity supplied from February 2015 to January 2016. The Holding Company has filed a suit for injunction in the High Court of Sindh against HESCO for non-payment of its dues; which is currently pending adjudication.

Further, Holding Company has filed an appeal in the Supreme Court of Pakistan against NEPRA, challenging the order dated September 2, 2015, passed by the Sindh High Court with regards to NEPRA's decision to revise tariff vide its impugned determination dated January 9, 2013.

The Holding Company had suspended its supply of electricity to HESCO with effect from January 9, 2016 in accordance with the terms of the Power Purchase Agreement executed between HESCO and the Holding Company.

During the period, the Holding Company has resumed its supply of electricity to HESCO with effect from March 8, 2017 and has received an amount of PKR 317 million against the receivable as per interim settlement agreement signed between the Holding Company and HESCO till court's decision.

The management is confident on the advise of its legal adviser that the ultimate outcome of the case would be in its favor, therefore no provision for the above receivable has been made in these consolidated condensed interim financial statements.

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

### 7 TAX REFUNDS DUE FROM THE GOVERNMENT

There is no significant change in the status of the case as reported in note 16 to the Holding Company's annual audited financial statements for the year ended June 30, 2016.

### 8 LONG TERM FINANCE

	<u>(Un-audited)</u> March 31, 2017	<u>(Audited)</u> June 30, 2016
Note	(PKR in'000')	
Long-term finance	8,974,483	10,291,138
Less : Current portion of long term finance	522,871	1,549,183
8.1	<u>8,451,612</u>	<u>8,741,955</u>

**8.1** The terms and conditions of long-term finance are the same as disclosed in note 22 to the annual audited consolidated financial statements of the Holding Company for the year ended June 30, 2016.

	<u>(Un-audited)</u> March 31, 2017	<u>(Audited)</u> June 30, 2016
Note	(PKR in'000')	
Staff gratuity and eligible retired employees' medical scheme	1,367,747	1,219,653
Deferred tax liability	9,011,318	8,696,660
9.1	<u>10,379,065</u>	<u>9,916,313</u>

#### 9.1 Deferred tax liability

This comprises of the following :

- Difference in tax and accounting bases of fixed assets	9,736,882	9,329,052
- Provisions	(725,564)	(632,392)
	<u>9,011,318</u>	<u>8,696,660</u>

### 10 CONTINGENCIES AND COMMITMENTS

**10.1** There are no major changes in the status of contingencies and commitments as reported in the annual audited consolidated financial statements of the Holding Company for the year ended June 30, 2016, except as disclosed in note 10.2 and 10.3.

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
	<b>(PKR in'000')</b>	
<b>10.2</b> Plant and machinery under letters of credit	<b>5,509,980</b>	3,264,345
Stores, spares and packing material under letters of credit	<b>1,892,434</b>	1,226,102
Standby letters of credit	<b>3,569,911</b>	110,000
Bank guarantees issued on behalf of the Holding Company and its subsidiaries	<b>1,783,750</b>	1,473,511
Post dated cheques	<b>37,255</b>	13,954
<b>10.3</b> Commitments for rentals under operating lease / Ijarah agreements in respect of vehicles are as follows:		
	<b>(Un-audited)</b> <b>March 31,</b> <b>2017</b>	<b>(Audited)</b> <b>June 30,</b> <b>2016</b>
<b>Year</b>	<b>(PKR in'000')</b>	
2016-17	<b>18,410</b>	64,050
2017-18	<b>62,550</b>	44,247
2018-19	<b>49,944</b>	28,227
2019-20	<b>29,551</b>	6,550
2020-21	<b>8,976</b>	-
	<b>169,431</b>	143,074
Payable not later than one year	<b>18,410</b>	64,050
Payable later than one year but not later than five years	<b>151,021</b>	79,024
	<b>169,431</b>	143,074



## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017

	For the nine months ended	
	March 31, 2017	March 31, 2016
	(PKR in '000')	
<b>11 SEGMENT REPORTING</b>		
<b>TURNOVER - GROSS</b>		
Cement	<b>47,291,416</b>	41,259,823
Polyester	<b>10,983,117</b>	10,559,498
Soda Ash	<b>10,271,124</b>	10,012,864
Life Sciences	<b>10,001,071</b>	7,677,855
Chemicals	<b>3,876,644</b>	3,348,070
Others (ICI PowerGen)	<b>384,443</b>	303,757
	<b>82,425,546</b>	72,878,144

	For the nine months ended	
	March 31, 2017	March 31, 2016
	(PKR in '000')	
<b>11.1 OPERATING RESULT</b>		
Cement	<b>14,792,966</b>	13,522,864
Polyester	<b>(333,526)</b>	(723,402)
Soda Ash	<b>2,010,929</b>	2,093,056
Life Sciences	<b>909,211</b>	763,225
Chemicals	<b>345,144</b>	261,659
Others (LHL,LCLIHL,LCLHL, LEPC,LKM & ICI PowerGen)	<b>10,190</b>	46,959
	<b>17,736,398</b>	15,965,846

**11.2** Inter-segment sales and purchases have been eliminated from the total.

**11.3** Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.

	For the nine months ended	
	March 31, 2017	March 31, 2016
	(PKR in '000')	
<b>11.4 GROSS SALES</b>		
Local	<b>77,068,846</b>	65,601,808
Export	<b>5,356,700</b>	7,276,336
	<b>82,425,546</b>	72,878,144

## 12 OTHER INCOME

It mainly includes profit from bank deposits and short term investments, share of gain in equity-accounted investments and net income from supply of surplus electricity to Hyderabad Electric Supply Company (HESCO).

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017 (Un-audited)

	Note	For the nine months ended	
		March 31, 2017	March 31, 2016
		(PKR in '000')	
<b>13 CASH GENERATED FROM OPERATIONS</b>			
Profit before taxation		<b>17,980,910</b>	15,943,051
<b>Adjustments for non cash charges and other items</b>			
Depreciation	4.1	<b>3,650,164</b>	3,336,248
Amortization on intangible assets		<b>315,301</b>	306,936
Provision for slow moving spares		-	7,700
Provision for slow moving and obsolete stock-in-trade		<b>2</b>	6,736
Provision for doubtful debts		<b>37,649</b>	22,248
Reversal of provision		<b>40,151</b>	-
Gain on disposal of property, plant and equipment		<b>(38,719)</b>	(38,851)
Unrealised gain on investments		-	(34,922)
Interest on bank deposits		<b>(10,057)</b>	77
Provision for staff retirement plan		<b>236,338</b>	234,809
Share of gain in equity-accounted investees		<b>(478,060)</b>	(604,747)
Associate share of profits		<b>(567,573)</b>	(271,909)
Finance cost		<b>524,540</b>	616,751
Profit before working capital changes		<b>21,690,646</b>	19,524,127
<b>(Increase) / decrease in current assets</b>			
Stores, spares and consumables		<b>(1,065,887)</b>	(691,685)
Stock in trade		<b>(1,100,156)</b>	(263,458)
Trade Debts		<b>(179,526)</b>	(375,978)
Loans and advances		<b>(142,219)</b>	(163,723)
Trade deposits and short term prepayments		<b>(115,620)</b>	(42,087)
Accrued mark-up on deposit accounts		<b>12,017</b>	(37,500)
Other receivables		<b>(87,787)</b>	(562,422)
		<b>(2,679,178)</b>	(2,136,853)
<b>Increase in current liabilities</b>			
Trade and other payables		<b>2,950,927</b>	2,017,506
Cash generated from operations		<b>21,962,395</b>	19,404,779

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017 (Un-audited)

### 14 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated entities, entities with common directorship, directors and key management personnel. Details of transactions with related parties during the period, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

	For the nine months ended	
	March 31, 2017	March 31, 2016
	(PKR in '000')	
<b>Transactions with Directors</b>		
Sales	516	778
Meeting fee	3,718	3,149
Dividend payments	611,307	546,721
<b>Transactions with Associated Undertakings</b>		
Sales	1,452,340	1,435,868
Purchase of goods, materials and services	37,506	67,437
Reimbursement of expenses to Company	70,471	50,311
Reimbursement of expenses from Company	509	197
Donation	155,000	84,200
Services	18,698	19,166
Purchase of fixed assets	35,100	-
Sale of fixed assets	11,700	-
Investment	-	322,000
Dividend paid to associate	590,041	505,602
Dividend received from associate	504,000	358,375
<b>Transactions with key management personnel</b>		
Salaries and benefits	335,339	300,500
Post employment benefits	38,819	50,259
Dividend payments	20	24
<b>Staff retirement benefit plan</b>		
Contribution	196,013	163,783

## Notes to the Condensed Interim Consolidated Financial Statements

For the nine months period ended March 31, 2017 (Un-audited)

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### 15 DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorized for issue on April 22, 2017 by the Board of Directors of the Holding Company.

### 16 GENERAL

**16.1** Certain prior period figures have been reclassified for the purpose of better presentation, however there are no major reclassifications to report.

**16.2** Figures have been rounded off to the nearest thousand of PKR, unless otherwise stated.



Muhammad Yunus Tabba  
Chairman / Director



Muhammad Ali Tabba  
Chief Executive

## مستقبل پر نظر

آپ کی کمپنی کو اس بات کی قوی امید ہے کہ سال رواں کے دوران کمپنی اسی طرح مقامی فروختگی کے تناظر میں زبردست انداز سے ترقی حاصل کرے گی۔ امید کی جاتی ہے کہ سال کی آخری سہ ماہی کے دوران بھی مقامی فروختگی میں اضافے کا رجحان اسی طرح برقرار رہے گا۔ جیسا کہ گزشتہ نو ماہ کے عرصے میں یہ رجحان دیکھا گیا ہے جس کی اصل وجہ سرکاری اور نجی تعمیراتی منصوبوں اور پاکستان چین راہداری منصوبے (سی پیک) کے ضمن میں لئے جانے والے اقدامات ہیں۔ آپ کی کمپنی کی قرضوں سے پاک مالیاتی پوزیشن اور ذمہ داریوں کی ادائیگیوں کے بعد بچ جانے والی بقدرتوں اور مفقودات میں پیدا کرنے کی صلاحیت کمپنی کو اس قابل بناتی رہے گی کہ کمپنی اس قسم پر انجیلٹس میں سرمایہ کاری کو جاری رکھے اور سرمایہ کاری کیلئے نئی راہیں تلاش کرے جس سے کمپنی کے منافع کمانے کی صلاحیت میں مزید اضافہ پیدا ہوگا اور حصص داران کے اثاثوں کی قدر میں اضافہ کرنے میں بھی مدد ملے گی۔

## اظہار تشکر

آپ کی کمپنی کے ڈائریکٹرز اس موقع سے فائدہ اٹھاتے ہوئے تمام شراکت داروں کا تہہ دل سے شکریہ ادا کرنا چاہتے ہیں کہ انکی حمایت اور حوصلہ افزائی ہمیشہ ہمارے شامل حال رہی۔

ہم اس بات کو بھی ریکارڈ کا حصہ بناتے ہوئے کئی فیملی کے ممبران، اخلاص، لگن اور انتھک محنت کا بھی تہہ دل سے شکریہ ادا کرنا چاہتے ہیں۔

اس کے علاوہ ہم تمام حصص داران کے بھی بے حد مشکور ہیں کہ انھوں ہمیشہ کمپنی پر اپنے اعتماد کا اظہار کیا۔

منجانب بورڈ



محمد علی ٹیپہ

چیف ایگزیکٹو ڈائریکٹر

بمقام کراچی: 22 اپریل 2017

## سرمایہ کاری

### 1x660 میگا واٹ، انتہائی اہم، کوئلے پر مبنی پاور پراجیکٹ میں سرمایہ کاری

توانائی کی خریداری کے سلسلے میں آپ کی کمپنی ای پی سی کا معاہدہ کر چکی ہے اور اس سلسلے میں ڈرافٹ کو بھی حتمی شکل دی جا چکی ہے۔ کمپنی کو کوئلے مقدار مختص کے سلسلے میں سندھ اینگریڈنگ (ایس ای سی ایم سی) کی جانب سے معلومات بھی فراہم کی جا چکی ہیں۔ اس سلسلے میں مالی معاملات کو طے کرنے کیلئے ستمبر 2017 کی تاریخ کا ہدف مقرر کیا گیا ہے اور منصوبے کی کمرشل بنیادوں پر فعالیت کیلئے دسمبر 2020 کا ہدف مقرر کیا گیا ہے۔ کمپنی کی مختصر جامع غیر آڈٹ شدہ مالیاتی دستاویزات برائے نو ماہی اختتامیہ 31 مارچ 2017 میں ای سی ای سی ایل کے کل اثاثوں کو بھی ظاہر کیا گیا ہے جو کہ 100% بالواسطہ کمپنی کا ایک ذیلی ادارہ ہے۔

### عراق میں سینٹ گرائینڈنگ یونٹ میں براؤن فیلڈ توسیع -- 0.871 ملین ٹن سالانہ

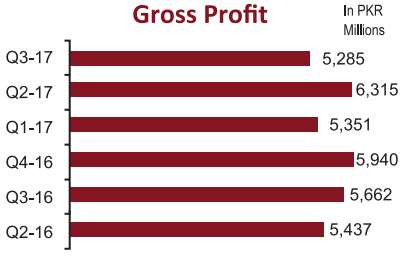
امید کی جاسکتی ہے کہ عراق گرائینڈنگ یونٹ میں اگست 2017 کی 50% توسیعی گنجائش (0.4355 ملین ٹن) کام کا آغاز کر دے گا جبکہ باقی ماندہ 50% گنجائش (0.4355) اکتوبر 2017 تک فعال ہونے کی امید ہے۔

## کارپوریٹ معاشرتی ذمہ داری

آپ کی کمپنی کو اپنی اس ذمہ داری کا مکمل احساس ہے کہ جس معاشرے میں یہ کام کرتی ہے اس معاشرے کی قدر اضافہ کرنا اس کی اہم ذمہ داری ہے۔ زیر نظر نو ماہی کے دوران آپ کی کمپنی کی جانب سے پاکستان کی معروف جامعات میں تعلیم کے حصول کیلئے بہت سے وظائف جاری کئے گئے۔ وطن عزیز میں خواتین کو مختار بنانے کے عزم کو پورا کرنے کی غرض سے لکی سینٹ کی جانب سے زندگی ٹرسٹ کے ساتھ تعاون جاری ہے۔ آپ کی کمپنی اس بات کیلئے پر عزم ہے کہ ان سرکاری اسکولوں کو وطن عزیز میں مثالی تعلیمی ادارے بنا کر پیش کیا جائے۔ اس کے علاوہ آپ کی کمپنی نے دی حب اسکول کو موثر انداز سے چلانے کی غرض سے بھی عطیات کی مدد میں خطیر رقم دی ہیں۔

اس بات کا عزم لئے ہوئے کہ وطن عزیز میں صحت کے اعلیٰ معیار کے پراجیکٹس کی امداد کی جائے، آپ کی کمپنی کی جانب سے عزیز پب فاؤنڈیشن کی امداد کو بھی جاری رکھا گیا جو کہ پاکستان میں انسان دوستی کی بنیاد پر قائم کئے جانے والے اہم ترین اداروں میں سے ایک ہے۔ اس ادارے کے تحت ملک میں صحت کی سہولیات سے متعلق دو انتہائی اہم ادارے چلائے جا رہے ہیں جن میں پب ہارٹ انسٹیٹیوٹ اور پب کڈنی انسٹیٹیوٹ شامل ہیں جن کی امداد آپ کی کمپنی کی جانب سے جاری رکھی گئی ہے۔ اس کے علاوہ آپ کی کمپنی کی جانب سے نابینا بچوں کے علاج معالجے کیلئے پاکستان ویلفیئر ایسوسی ایشن آف بلائینڈ کے ذریعے سے امداد کا بیڑا اٹھایا ہے۔

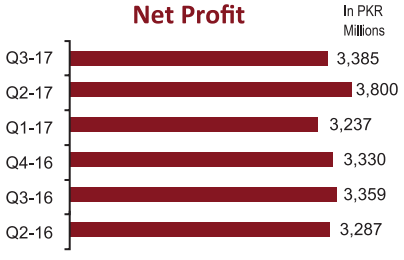
### Gross Profit



### خام منافع

زیر نظر نو ماہی کے دوران آپ کی کمپنی منافع کی حد کو 48.1% تک لے جانے میں کامیاب رہی، جبکہ گزشتہ سال 2016-17 اسی عرصے کے دوران منافع کی یہ حد 47.4% ریکارڈ کی گئی تھی۔

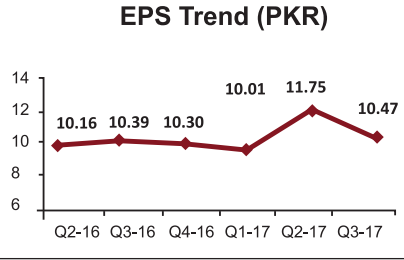
### Net Profit



### خالص منافع

زیر نظر نو ماہی کے دوران آپ کی کمپنی نے 14,668.8 ملین روپے کا منافع قبل از ٹیکس حاصل کیا جبکہ گزشتہ سال اسی عرصے کے دوران منافع قبل از ٹیکس 13,395.1 ملین روپے ریکارڈ کیا گیا تھا۔ اسی طرح زیر نظر نو ماہی کے دوران منافع بعد از ٹیکس 10,421.8 ملین روپے رہا جبکہ گزشتہ سال اسی عرصے کے دوران منافع بعد از ٹیکس 9,614.2 ملین روپے ریکارڈ کیا گیا تھا۔

### EPS Trend (PKR)



### آمدنی فی حصص

نو ماہی بابت 31 مارچ 2017 کے دوران آپ کی کمپنی کی جانب سے آمدنی فی حصص 32.23 روپے رہی جبکہ گزشتہ سال اسی عرصے کے دوران آمدنی فی حصص 29.73 روپے ریکارڈ کی گئی تھی۔

### منصوبے: نئے و جاری

براؤن فیلڈ توسیع (1.25 ملین ٹن سالانہ کی اضافی لائن کی تنصیب) بمقام کراچی

اس پراجیکٹ پر کام پورے زور و شور سے جاری ہے تاکہ پراجیکٹ کو فعال کرنے کی تاریخ دسمبر 2017 تک یہاں کمرشل آپریشنز شروع کر دیئے جائیں۔

پاکستان کے صوبہ پنجاب میں کلی طور پر مرہوط گرین فیلڈ سیمینٹ -- 2.3 ملین ٹن سالانہ

آپ کی کمپنی اب تک اس پراجیکٹ کیلئے حکومت پنجاب کی جانب سے منظوری دیئے جانے اور دیگر لوازمات کی منتظر ہے۔

10 میگا واٹ ڈبلیو ایچ آر بمقام بیڑو پلانٹ -- بھٹی

اس پراجیکٹ کی کامیابی کے ساتھ کمشننگ کے بعد اسے جنوری 2017 فعال کیا جا چکا ہے۔

KIA موٹرز کارپوریشن کی جناب سے لائسنس کے تحت آٹوموٹیو مینوفیکچرنگ پلانٹ میں سرمایہ کاری

کمپنی اس پراجیکٹ (کیا کی موٹرز پاکستان لمیٹڈ) میں KIA موٹرز کے ساتھ ٹیکنیکل تعاون معاہدے کے تحت شامل ہوئی ہے۔ بورڈ آف انوسٹمنٹ کے پاس کینگری اے (گرین فیلڈ انوسٹمنٹ) کے تحت بطور نئے سرمایہ کار کے درخواست جمع کروادی گئی ہے اور امید کی جاتی ہے کہ اس درخواست کو اپریل 2017 کے آخر تک منظور کر لیا جائے گا۔

## ب۔ مالیاتی کارکردگی

آپ کی کمپنی کی مالیاتی کارکردگی بابت نو ماہی سال 2016-17 کا جائزہ بلحاظ تقابل بابت نو ماہی گزشتہ سال ذیل میں پیش کیا جا رہا ہے:

اعداد ملین روپے پاکستانی میں ماسوائے آمدن فی حصص

تفصیلات	نو ماہی 2016-17	نو ماہی 2015-16	تبدیلی فیصد میں
کل آمدن	47,291	41,260	14.6%
خالص آمدن	35,241	33,432	5.4%
خام منافع	16,951	15,838	7.0%
کاروباری منافع	14,793	13,523	9.4%
منافع قبل از سود، ٹیکس و فرسودگی	16,755	15,429	8.6%
خالص منافع	10,422	9,614	8.4%
آمدن فی حصص	32.23 فی حصص	29.73 فی حصص	8.4%

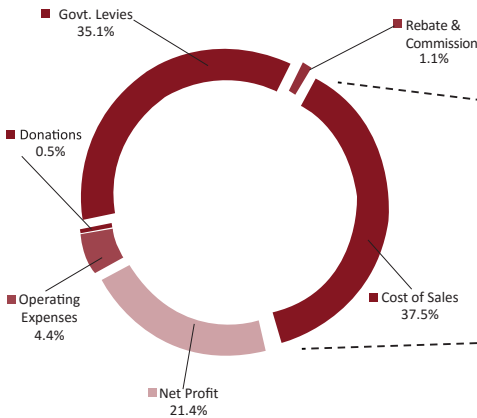
## لاگت برائے فروختگی

زیر نظر نو ماہی کے دوران گزشتہ اسی عرصے کے دوران کے مقابلے میں فی ٹن لاگت برائے فروختگی میں 4.0% کی کمی واقع ہوئی ہے۔ لاگت میں اس کمی کی بنیادی وجہ ہیزو کے مقام پر ڈبلیو ایچ آر بجھتی کے مثبت نتائج اور پیداواری صلاحیت میں بہتری ہے۔

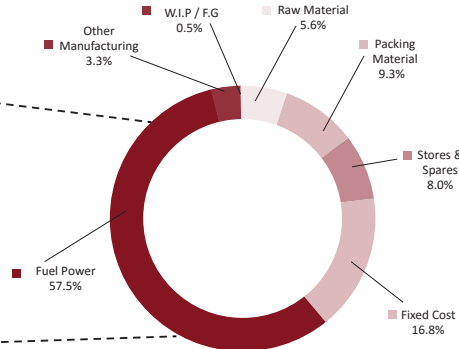
## آمدن

زیر نظر سال 2016-17 کی نو ماہی کے دوران آپ کی کمپنی نے کل منافع برہنی فروختگی میں گزشتہ سال کے مقابلے میں 5.4% کا اضافہ حاصل کیا ہے۔ منافع میں اس اضافے کی بنیادی وجہ فروختگی کے حجم میں اضافہ ہے۔

Distribution of Gross Revenue



Distribution of Cost of Sales





نو ماہی 2016-17 کے دوران مال کی روانگی سے متعلق آپ کی کمپنی اور سیمنٹ کی صنعت کا تقابلی جائزہ بلحاظ تقابل نو ماہی بابت گزشتہ سال ذیل میں پیش کیا جا رہا ہے:

تفصیلات	نو ماہی 2016-17 ٹن ہزاروں میں	نو ماہی 2015-16	اشفاقہ / (کمی) %
<b>سیمنٹ کی صنعت</b>			
مقامی فروختگی	26,551	23,941	10.9%
فروختگی برقی برآمدات			
بوری بند سیمنٹ	3,590	4,322	(16.9%)
کھلا سیمنٹ	163	85	91.8%
کل برآمدات	3,753	4,407	(14.8%)
<b>مجموعی کل</b>	<b>30,304</b>	<b>28,348</b>	<b>6.9%</b>
<b>کلی سیمنٹ</b>			
مقامی فروختگی			
سیمنٹ	4,311	3,878	11.2%
کلنر	288	-	100%
کل مقامی فروختگی	4,599	3,878	18.6%
فروختگی برقی برآمدات			
بوری بند سیمنٹ	772	1,143	(32.5%)
کھلا سیمنٹ	163	85	91.8%
کل برآمدات	935	1,228	(23.9%)
<b>مجموعی کل</b>	<b>5,534</b>	<b>5,106</b>	<b>8.4%</b>
<b>مارکیٹ میں حصہ</b>			
مقامی فروختگی	17.3%	16.2%	6.8%
فروختگی برقی برآمدات			
بوری بند سیمنٹ	21.5%	26.5%	(18.9%)
کھلا سیمنٹ	100.0%	100.0%	0.0%
کل برآمدات	24.9%	27.9%	(10.8%)
<b>مجموعی کل</b>	<b>18.3%</b>	<b>18.0%</b>	<b>1.7%</b>

## ڈائریکٹرز رپورٹ

آپ کی کمپنی کے ڈائریکٹرز انتہائی مسرت کے ساتھ آپ کی کمپنی کے مالیاتی نتائج بشمول انفرادی غیر آڈٹ شدہ مختصر جامع غیر آڈٹ شدہ مالیاتی دستاویزات بابت نو ماہی بتاریخ 31 مارچ 2017 آپ کی خدمت میں پیش کر رہے ہیں۔

### جائزہ

پاکستان میں سینٹ کی صنعت کی نشوونما میں نو ماہی اختتامیہ 31 مارچ 2017 کے دوران 6.9% کے لحاظ سے اضافہ ہوا ہے اور اس اعتبار سے اس کا حجم 30.30 ملین ٹن رہا جو گزشتہ سال اسی عرصے کے دوران 28.35 ملین ٹن تھا۔ اس نو ماہی کے دوران نئے میں مقامی سطح پر فروختگی کے حجم میں 10.9% کے اضافے کے ساتھ کل حجم 26.55 ملین ٹن رہا جبکہ گزشتہ سال اسی عرصے کے دوران یہ حجم 23.94 ملین ٹن تھا۔ دوسری جانب اس نو ماہی کے دوران برآمدات کی مد میں 14.8% کی کے ساتھ کل حجم 3.75 ملین ٹن رہا جو کہ گزشتہ سال اسی عرصے کے دوران 4.41 ملین ٹن تھا۔

آپ کی کمپنی نے مجموعی طور پر اس نو ماہی کے دوران 8.4% کے ساتھ 5.53 ملین ٹن کا ہدف حاصل کیا جبکہ گزشتہ سال اسی عرصے کے دوران فروختگی کا حجم 5.11 ملین ٹن تھا۔ ایک جانب تو اس شش ماہی کے دوران آپ کی کمپنی کا مقامی فروختگی کا حجم 18.6% کے اضافے کے ساتھ 4.60 ملین ٹن رہا جو کہ گزشتہ سال اسی شش ماہی کے دوران 3.88 ملین ٹن تھا۔ برآمدات کی مد میں فروختگی میں اس نو ماہی کے دوران 23.9% کی کمی واقع ہوئی ہے اور گھٹ کر 0.93 ملین ٹن رہ گئی جو کہ گزشتہ سال اسی عرصے کے دوران 1.23 ملین ٹن تھی۔

اس نو ماہی کے دوران آمدن فی حصص 32.23 روپے ریکارڈ کی گئی جو کہ گزشتہ سال کے اسی عرصے کے دوران آمدن فی حصص کے مقابلے میں 8.4% زائد ہے جو کہ 29.73 روپے ریکارڈ کی گئی تھی۔

### کاروباری کارکردگی

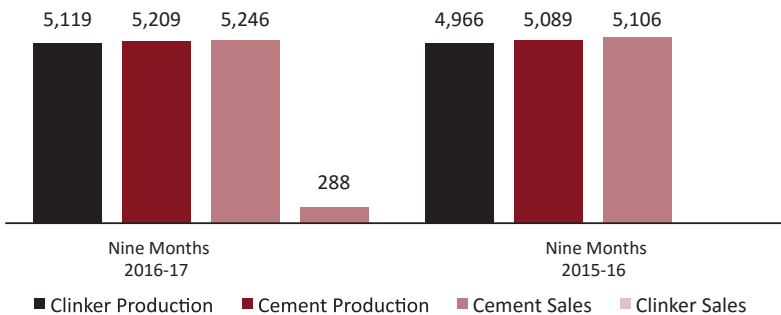
الف۔ پیداوار اور فروختگی کے حجم کا جائزہ۔

آپ کی کمپنی کی پیداوار اور فروختگی بابت نو ماہی 17-2016 کا جائزہ بالمتقابل نو ماہی بابت گزشتہ سال ذیل میں پیش کیا جا رہا ہے:

تفصیلات	نو ماہی 2016-17	نو ماہی 2015-16	اضافہ / (کمی) %
کلنکر کی پیداوار	5,119	4,966	3.1%
سیمنٹ کی پیداوار	5,209	5,089	2.4%
فروختگی برائے سیمنٹ	5,246	5,106	2.7%
فروختگی برائے کلنکر	288	-	100%

Tons in '000

پیداوار اور فروختگی سے متعلق ڈیٹا گورننس کی صورت میں ذیل میں پیش کیا جا رہا ہے:



■ Clinker Production ■ Cement Production ■ Cement Sales ■ Clinker Sales

## **Head Office**

6-A Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi-75350, Pakistan.

UAN: (+92-21) 111-786-555 Fax: (+92-21) 34534302 Email : info@lucky-cement.com

## **Liaison Office**

### **Islamabad**

Lucky Cement Limited, ISE Towers (16th Floor), 55-B, Jinnah Avenue, Islamabad.

UAN: (+92-51) 111 786 555 Tel: (+92-51) 2895370-75 Fax: (+92-51) 2895376 Email : dm@lucky-cement.com

### **Multan**

Office Number 607, 6th Floor, The United Mall, Abdali Road, Multan (near Ramada Inn Hotel)

Tel: (+92-61) 4540556-7, Fax: (+92-61)-4540558 Email : multan@lucky-cement.com

### **Lahore**

I7-C/3, Gulberg III, near Hussain Chowk, Lahore.

UAN: (+92-42) 111-786-555 Tel: (+92-42) 35772508-11 Fax: (+92-42) 35772512 Email : lahore@lucky-cement.com

### **Peshawar**

Syed Tower, Room No. 5, 6 & 7, 3rd Floor Opposite Custom House, University Road, Peshawar.

UAN: (+92-91) 111-786-555 Tel: (+92-91) 5844903 Fax: (+92-91) 5850969 Email : peshawar@lucky-cement.com

### **Quetta**

F1, First Floor, Institute of Engineers Building, Zarghoon Road, Quetta.

Tel: (+92-81) 2837583 Fax: (+92-81) 2829267 Email : quetta@lucky-cement.com

### **Dera Ismail Khan**

2nd Floor, State Life Building, East Circular Road, DI Khan

Telephone: (+92-966) 717314 Fax: (92-966) 717315

## **Plants**

### **Pezu Plant**

Main Indus Highway, Pezu, Distt. Lakki Marwat, Khyber Pakhtunkhwa.

Tel: (+92-969) 580123-5 Fax: (+92-969) 580122

### **Karachi Plant**

104 km Milestone from Karachi to Hyderabad (58km towards Karachi)

[www.lucky-cement.com](http://www.lucky-cement.com)

6 - A Muhammad Ali Society,  
A.Aziz Hashim Tabba Street, Karachi - 75350, Pakistan  
Tel : 92 21 111 786 555, Email : [info@lucky-cement.com](mailto:info@lucky-cement.com)